



Jeeves Sales is an order system created for companies who sell from their own production, from inventory and/or directly from supplier. Jeeves Sales integrates CRM, e-Commerce, cash register solutions and EDI with the Backoffice system. Jeeves Sales is a module that is easily adapted to fit the unique order process of your company with full support for important functions as pricing, quotations and international sales.

Jeeves Sales is an order system that provides time saving and increased control over the working routines. The information is easily accessed for the user and makes better service possible both internally and to external parts. It integrates CRM, e-Commerce and EDI with the Backoffice systems.

As opposed to the competitors, Jeeves Sales is easy to adapt to the company's working routines and different roles without having to have any experience in advanced programming. Jeeves Sales are integrated with all relevant modules within the ERP-system and may also be easily integrated with external applications and systems.

The system is highly functional. It's easy to activate the required functions and hide the ones that are not used. It's thereby easy to add new functions as the company changes. The system has a fully developed support for pricing, quotations and international sales.

Adaptable workflows:	Being able to set workflows to fit your unique processes provides you with an increased competitiveness. Being able to control all order processes provides you with time savings.
Role based order management:	Supports the users and the business needs without having to adapt the system. Provides you with a quick and correct order management.
Different types of disposable controls:	A good overview of items availability and possibilities in calculating delivery times. Provides an increased delivery precision.
Managing different pricing methods:	This provides an increased control over the price and discounts to customer. Customer unique agreements regarding campaigns, price lists and discounts give more satisfied and profitable customers and a simpler order management.

Optional functionality for credit control and credit information:	<p>Reduced risk for credit loss since necessary information about the customers' credit worthiness is available when entering an order. There are built in automatics for how the order is to be managed when the customer has credit problems.</p>
Role based delivery management and invoicing through the choice of the fitting picking and invoicing programs:	<p>Possibilities to control who is responsible for each task in the workflow leads to a number of advantages; fast and secure delivery management and invoicing, better use of resources in the inventory and less invoicing administration.</p>
Support for international business:	<p>Possibilities to communicate in the customers' or suppliers' language and making deals in the local currency. Gives faster handling times and reduces the risk of misunderstanding.</p>
Quotations and agreements:	<p>Managing quotations and agreements provides the overview and control over the tasks at hand and agreed volumes and prices with customers and customer prospects. This provides an overview over the business climate, possibilities to follow up hit rates, status on quotations and sales on agreed volumes.</p>
Integration with Backoffice:	<p>Jeeves Sales is fully integrated with inventory, purchasing, manufacturing and financials. This makes all the processes drive based on real time data. Administrative lead times are shortened, the cost of administration is lowered, capital investment to inventory is reduced and the company's profit increases.</p>
Integration abilities with other programs in the client:	<p>Unlimited possibilities to complete with business critical functions. Provides quicker handling times and a better overview. Decisions are made on current information without needing to enter it twice. This means that already made investments will not lose their value.</p>
CRM integration:	<p>Higher quality customer information since the customer service, sellers and order entry has direct access to contacts, customer history, campaigns, responsible persons and business opportunities.</p>
Order Gateway, EDI, Web and CRM:	<p>Automatic order entry via external systems means reduced risk of error, shorter business opportunities and reduced administration through preventing that the information is entered in more the one place.</p>